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**AAPL President
Pamela D. Feist
to Speak at the
Fourth Quarterly
Meeting & Social**

Please plan to attend this quarterly meeting to meet and hear our guest speaker, Pamela D. Feist the 2016/2017 President of AAPL and the first woman president in the history of AAPL's 61 year old national organization.

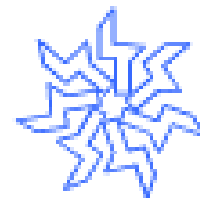
Pamela will be speaking to us about "AAPL – Facing Changing Times Together".

Fourth Quarter L.A.N.D. Meeting & Social

L.A.N.D. will be holding its fourth quarterly meeting.

**Monday, Nov. 7, 2016
Kelly Inn
Bismarck, ND.**

The business meeting is scheduled to begin at 5:30 PM, with guest speaker and social to follow.



**NORTHERN ENERGY
CORPORATION**

is the proud sponsor of this fourth quarterly L.A.N.D. meeting and social.

The social is open to all L.A.N.D. members and friends, industry guests and personnel.



2017 LAND Membership Dues

It's time once again to support your professional association. Your annual dues for 2017 can now be paid.

With our current membership chose of paying a five, or ten year membership, we have several members that are paid-up for next year. We will be sending out a dues email to ONLY those memberships expiring, so if you receive the "2017 Dues Email"

please comply with filling out the renewal form and send it in with your chosen payment.

Membership choices are as follows:

- One (1) year x \$25.00 = \$25.00
- Five (5) years x \$25.00 = \$125.00
- Ten (10) years x \$25.00 = \$250.00

If you have any questions regarding your dues payment, you can e-mail Tom at: tom@greatnorthernenergy.net



President's Report

June Weeks, RPL

Greetings Land Members,

Here we are in fourth quarter of a sluggish year in the petroleum industry. Even though it has been slow, it seems to have flown by, with many changes in the state from mergers, sales, and loss of jobs, which have forced us all to come up with many new and creative ways to survive and do business.

Even though the industry as a whole has seen such changes, North Dakota remains the second highest producer of oil and gas in America. We should be very proud of that and continue to maintain that positive Midwest mentality, as we strive to push forward during these down times.

Part of our success of survival here in the Midwest is our relatively small network of landmen and related industry professionals. They have effectively helped build and continue to maintain North Dakota's petroleum industry. They are hardworking individuals that endeavor to strive for the utmost success during these volatile times, by continually educating, networking, volunteering or donating their time, money and

wisdom. For those that continue to contribute positive, ethical land practices, I commend you for your fortitude and dedication to this business and hope you continue your path in the oil and gas industry.

Please join us at our upcoming L.A.N.D. meeting to be held at the Kelly Inn in Bismarck, ND on Monday, November 7, 2016. The meeting will begin at 5:30 p.m. with our very special guest speaker Pamela Feist, the current President of AAPL.

I personally am honored to have President Feist visit us here in North Dakota. She is AAPL's first female President in the 61 years of the organization. I look forward to meeting her and to hear what she has to share with us.

I hope to see you all there!

Sincerely,

June Weeks



L.A.N.D. 25th Golf Tournament Winners

L.A.N.D. held its 25th Annual Golf Tournament on August 1, 2016 in Medora, ND. There were 112 golfers that enjoyed the fantastic view, great weather and a few that received the honor to call themselves winners!

1st Place Winner

Clark Crawford, Ben Larson,
Tanner Glatt, Parker Dire

2nd Place Winner

Garett McCabe, Jon Delzer,
Mike Huber, Matt Hennessy

3rd Place Winner

Dustin J. Stuber, Justin Kuylen,
Shawn Reisenhauer, James Perdaems

Hole Winners

(\$50.00 Gift Cards for the Bully
Pulpit Gift Shop)

Closest to Pin

Hole 5 - Jeff Sparrow
Hole 8 - Tiffani Swenson
Hole 12 - Jacob Wheeling
Hole 15 - Jon Delzer

Longest Putt

Hole 3 - Justin Kuylen
Hole 6 - Tiffani Swenson
Hole 17 - Justin Kuylen
Hole 18 - Kurt Reuther

Longest Drive

Hole 1 - Dustin Bratlien
Hole 2 - Tiffani Swenson
Hole 10 - Jim Mowry
Hole 11 - Mike Huber

Closest to the Center Line Drive

Hole 16 - Brent Kallevig
Hole 4 - Niki Larson



North Dakota Petroleum Council Report

Ron Ness, President of the North Dakota Petroleum Council

Mark your calendar – The 2017 schedule of events has been released. Please add the following NDPC event to your calendar:

- March 7 – Legislative Social, Bismarck, ND
- May 18 – ND Oil PAC Sporting Clays, Bismarck, ND
- June 15 – Denver Social, Denver, CO
- July 18 – Bakken Rocks CookFest, Westhope, ND
- July 19 – Oil Can! Fishing Tournament, New Town, ND
- July 20 – Bakken Rocks CookFest, Medora, ND
- August 23 – ND Oil PAC Golf Tournament, Medora, ND
- September 26-28 – NDPC Annual Meeting, Grand Forks, ND

More information will be available on each event as the date approaches at www.ndoil.org and www.northdakotaoilcan.com.



ND STATE LEASE SALE

The list for the ND Department of Trust Lands' November 2016, oil and gas lease offering has been posted to its website: <https://land.nd.gov/Docs/Minerals/201611auctionlist.pdf> (The website: <https://land.nd.gov/minerals/oilandgasleasing.aspx> also contains the list in an Excel format.)

Tract-by-tract requirement are subject to change; depending in part on external agency reviews which are underway.

The auction is scheduled to be held online on <https://www.energynet.com>

Information is already posted with EnergyNet and bidding may commence October 25, 2016 at 10:00 a.m. CST and end on November 1, 2016.



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AAPL Director's Report

Rick Frazier, AAPL Director

IT'S THE TIME OF THE SEASON!

No, I'm not referring to a 60's song by the Zombies. If that isn't dating myself what is? We are fortunate to have AAPL's President Pamela Feist join us at our upcoming meeting and deliver her timely remarks about our industry. She is a highly-qualified professional with an impressive Resume' and diverse experience in our industry. I am excited to hear her thoughts on the pulse/future of the "awl binnes". Truly, any attempts I might make in that regard would be feeble at best when compared to her insights and knowledge.

Thanksgiving is just around the corner, and it seems only natural to run our trap line and briefly reflect on this past year. I don't need to remind any one of us about the price of crude and the anemic/temporal price spikes that we have experienced in 2016. Having said that, the price has been teetering around \$50 bucks these past few days. I call that a "good thang". While, admittedly not the elusive \$65 bucks that we are all craving, it is an improvement, albeit nominal,

over the year's historical benchmark. I have mentioned in past newsletters that "aircraft carriers don't make 90 degree turns". We all get that, but it does seem as though this "ship" has, at least, turned the rudder a few degrees in our favor. The mood and word on the streets is optimistic. It will certainly be interesting to see what affect the election and recent developments in the middle-east will have on our aircraft carrier.

I am anxious to hear Ms. Feist's thoughts/wisdom regarding eventualities.

Landmen are innovators, entrepreneurs, and survivors. We have summoned, and always will summon the very depths of our talents, grab our boot straps, and find a means of keeping the glass half full. My favorite quote, and one that, for me, best describes landmen is this: "I will starve on my feet before I will beg on my knees". I guess it's just how we are wired. You will not find the term "quit" in our vocabularies. It simply doesn't fit and is utterly contradictory to who and what we are. So, my

fellow professionals don't look back on 2016 with disdain but, rather gratitude. We have all managed to make ends meet, rise to the occasion, and put another challenging year under our belts. I look forward to great things for our industry in 2017. Let's keep looking up and join forces with confidence and optimism that 2017 will be the next step up another "greased rung" on the ladder that we have been clutching so defiantly. Remember, we don't quit.

As always, thank you for allowing me the privilege to serve as your AAPL Director for another year.

Best regards,

Rick Frazier





Calendar

- Nov 7 4rd Quarter L.A.N.D. Meeting & Social
5:30 p.m. – Kelly Inn – Bismarck, ND
- Feb 15-17 NAPE Summit
*George R. Brown Convention Center
Houston, TX – register at napeexpo.com*



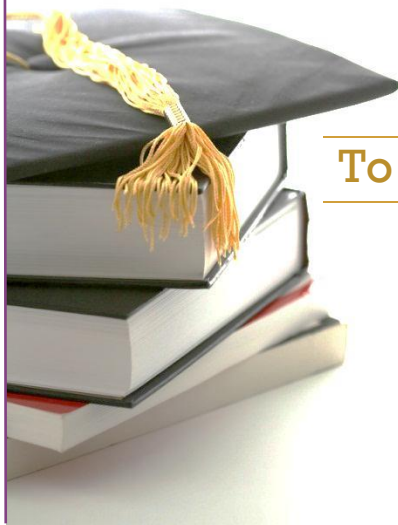
WELCOME New 2016 LAND Members

Delzer, Jonathon W.
Kuylen, Justin R.

DONALD B. SASS MEMORIAL SCHOLARSHIP

This scholarship is open to anyone pursuing an energy-related degree at an accredited institution and who is a graduate of a North Dakota High School. Applications for the scholarship can be found at www.ndcf.net > View the Map > Statewide Funds > Donald B. Sass Memorial Scholarship.

For further information, please contact
Kate Moser Black at 701-255-1416 or
email her at kate@inlandoil.net.



To Donate to the Sass Scholarship

If you would like to donate
to the SASS Scholarship, please
send your contributions to:

Tom St. Peter, L.A.N.D. Treasurer
P.O. Box 2703
Bismarck, ND 58502-2703

