



[Page 1] LAND Meeting
ND State Lease Sale
New Committee Chairs

[Page 4] ND Petroleum Council

[Page 2] President's Report
LAND Golf Winners
2013 LAND Dues

[Page 5] AAPL Report
Advertising

[Page 3] Calendar of Events
SASS Scholarship Awarded
New LAND Members

[Page 6] L.A.N.D. Officer's &
Committee Chairs

**ND STATE
LEASE SALE**
to be held on
November 6, 2012

The ND DEPARTMENT
OF TRUST LANDS will hold
its third quarter ND Oil
& Gas Lease Auction on

Tuesday
November 6, 2012
at 9:00 AM CST
ND State Capitol
House Chambers
Bismarck, ND

For a complete list of
nominated tracts, visit the
Land Department's website
at www.land.nd.gov.

Fourth Quarter L.A.N.D. Meeting & Social

L.A.N.D. will be holding its quarterly meeting on **Monday, November 5, 2012 at the Kelly Inn, Bismarck, ND**. The business meeting is scheduled to begin at 5:30 PM and the social at 6:00 PM.

The social is open to all L.A.N.D.
members and friends,
industry guests
and personnel.

We would like to thank



for sponsoring our LAND Social for the evening.

New Committee Chairs Appointed

The LAND Officers would like to THANK the following Committee Chairs that accepted their new positions or agreed to continue their present position for another term:

- Advertising – Matthew Kostelecky (agreed to continue)
- Certification and Education – Kate Moser-Black & Brian Bjella (both agreed to continue)
- Ethics – John Morrison (agreed to continue)
- Industry Affairs – Ron Ness (new appointment)
- Membership – Tom St. Peter, RPL (new appointment)
- Mining/Geothermal – Jim Melchior (agreed to continue)
- Publications – June Weeks (new appointment)
- Public Information & Public Lands – Drew Combs, RPL (new appointment)

The contact information for each of the above Committee Chairs and Officer information can be found on the last page of this newsletter.



President's Report

Jon Aisenbrey, RPL

Greetings,

Hunting season is upon us which although is not quite as detrimental to land work getting done as golf, it's probably a close second. I hope you have by this time found your trophy animal of choosing and are planning on bringing jerky to the upcoming Land meeting for us to sample.

The Golf Tournament in Medora was another great outing and many thanks to Tom St. Peter for spearheading and everyone who sponsored or helped in planning that event, it's a lot of work and they consistently do a great job.

We have awarded our 2012 Donald B. Sass Scholarship. L.A.N.D. is very proud of our Sass Scholarship Fund,

it has grown from a small idea into a significant Scholarship. This year's recipient is originally from Bismarck and is attending NDSU in Fargo. Check out the complete article on page 3 of this newsletter. I would like to thank those of you who believe in and donate to this scholarship fund, allowing us to continue to support our future generations in the energy industry.

Also, the BIG Election Day is coming up quickly; so don't forget to exercise your right to vote, on November 6, 2012!!

Cordially,

Jon Aisenbrey

2013 LAND Membership Dues

It's time once again to support your professional association. Your annual dues for 2013 can now be paid.

At the 2012 first quarter L.A.N.D. meeting the membership voted to allow members to pay one, five or 10 year memberships. A Renewal Form has been emailed along with this newsletter. Please fill-out your renewal form completely and mail along with your membership fee.

Membership choices are as follows:

- One (1) year x \$25.00 = \$25.00
- Five (5) years x \$25.00 = \$125.00
- Ten (10) years x \$25.00 = \$250.00

If you would like to pay your dues or if you have any questions regarding your dues payment, you can e-mail Tom at: tom@greatnorthernenergy.net

FYI: We will be producing a new L.A.N.D. Directory for 2013, so get your dues paid, to insure that you get your information listed in the new 2013 directory.

Congratulations to the LAND Golf Winners

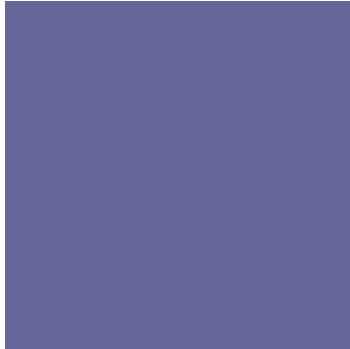
1st Place – Tom St. Peter, Bo Palczewski, Ben Palczewski and Mark Weiler

2nd Place – Clark Crawford, Ben Larson, Dave Weiler and Parker Dyer

3rd Place – Tim Lervick, Mike Waller, Chris Friez and Wade Mann

\$200.00 random drawing winners were as follows:

- Team 2A – Steve Pine, Michael Vieau, Doug Cullen and Marvin Masset (They donated it back to the tournament)
- Team 6A – Matthew Kostelecky, Corey Schmitt, Spencer Hill and Adam Hurlbert
- Team 7B – Tammy Adams, Allisen Bement, Nicole Gorham and Brenda Selinger
- Team 9A – Wayne Harris, Tyler Stahl, Jason Mazigian and Tony Masset
- Team 11B – Lee Murphy, Wayne Arnson, Jake Kasza and Mike Hess
- Team 12A – Bill LaCrosse, Ian Vestal, Frank Haughton and Bill Mitchell
- Team 13A – Don M. Larson, Dustin J. Stuber, Thomas Tappia and Martin White
- Team 15A – Mike Enck, Brad Gordon, Chris Suelzle and Ray Bruels
- Team 17A – Andy Weygant, Justin Vander-Linden, Mike Lindsey and Jeff Herman
- Team 17B – Dennis Pathroff, Kirk Martinez, John Kasmer and Dean Aafedt



Calendar

- October 25 Field Landman Seminar
5:00 pm to 8:30 pm Seminar
Airport International Inn – Williston ND
- November 5 Fourth Quarter L.A.N.D. Meeting
5:30 pm Meeting, 6:00 pm Social
Kelly Inn ~ Bismarck, ND
- November 6 ND State Lease Sale
9:00 A.M. CST – House Chambers
ND State Capital, Bismarck, ND



WELCOME New 2012 LAND Members

- Albrecht, Shelly S.
- Botchlet, TeJay L.
- Davis, Kent S.
- Dodds, Lisa
- Dullea, Peter M.
- Dvorak, Tammy M.
- Eisele, Michael P.
- Hess, Mike J.
- Hibbard, Heath M.
- Hunt, Taylor F.
- Johnson, Julia A.
- Lindquist, Steve A.
- Wilt, Eri



DONALD B. SASS MEMORIAL SCHOLARSHIP AWARDED

The 2012 Donald B Sass Memorial Scholarship was awarded to Clay Feldner. Clay is originally from Bismarck and is attending NDSU for Mechanical Engineering. He has interned with Keitu Engineering in Mandan and Enbridge in Minot. Upon Clay's graduation in 2013, he hopes to get a full time engineering position with Enbridge. Clay expressed his gratitude for the scholarship and said it would help offset his student loans. *L.A.N.D. would like to Congratulation Clay!*

To Donate to the Sass Scholarship

If you would like to donate to the SASS Scholarship,
please send your contributions to: Tom St. Peter, L.A.N.D. Treasurer,
P.O. Box 2703, Bismarck, ND 58502-2703

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Continuing Education Credits

This is just a reminder for those who need Continuing Ed Credits; one continuing education credit will be awarded to all who attend the full L.A.N.D. meeting. (Not just the social!)

A signup sheet will be available at the meeting. There is no cost for this credit, but you do have to be in attendance for the full meeting.



North Dakota Petroleum Council Report

Ron Ness, President of the North Dakota Petroleum Council

At the 31st Annual Meeting of the North Dakota Petroleum Council last month, Dunn County Commissioner Dale Dukart included some tips for working with landowners and local governments in his presentation. These tips are important to consider when forming a relationship with landowners and communities.

Tips for working with landowners and local governments

Landowners

Best Practices

- Notify landowner of your intent before you show up at the door (letter, call or e-mail works for most land owners).
- Remember, no answer is the same as NO at the time.
- Always leave a set of documents with the landowner.
- Give the landowner time to read and review the agreement. This could take a week to ten days. Set up another meeting with the landowner to discuss the agreement offered.
- Be willing to discuss this with the landowner's attorney.
- Offer a contact number or e-mail address to the landowner.
- Offer the name of someone in the community with whom you have a working relationship.
- Remember, positive attitudes build strong public perception.
- Try to understand when a landowner, rancher, or farmer is having a bad day. Come back another day if necessary.

Surface Owner Compensation requirements - During the last session of the ND Legislature, legislation introduced by the Northwest Landowners (NWL) stated that surface owners were to be compensated for both the exploration damage to the land and for the annual crop production loss. The legislation passed and the requirements of changes to section 38-11.04 of North Dakota Century Code can be found at <http://www.legis.nd.gov/cencode/t38c11-1.pdf>. NWL has asked that we remind our members of these changes so that good faith offers can be made to affected surface owners.

Are Landowners Listening?

Yes, but often not with both ears.

- Some landowners have a hard time reading and listening to you at the same time.
- Encourage the landowner to have a spouse or friend present during the discussion.
- Never say this is the only chance to landowners. They understand other companies also have offers.

Important Things to Remember

- Money today is not as attractive as it once was.
- Surface owners are concerned about the impacts.
- Many landowners are saying to themselves, "What about the next generation of agriculture production?"
- Small rural towns are challenged daily with growing pains.

Local governments

Tips and Tricks

- Get to know the decision makers.
- In-kind assistance can help build relationships with counties.
- Become active in the communities. Support at schools, public activities, and to EMS organizations is always welcome and often needed.
- Helping hands build relationships.
- Energy and construction companies need to communicate the why, how's and timeframe of their activities.
- Help the counties prepare for the next steps. Advice is often needed more than financial help from the start.
- Hire the best possible labor force you can.

Mark your calendars!

- March 12 - NDPC Legislative Social, Bismarck, ND
- April 30-May 2 - Williston Basin Petroleum Conf., Regina, SK
- June 19-20 - Board of Directors Meeting & Social, Denver, CO
- July 16 - Oil Can! Bakken Rocks CookFest, Powers Lake
- July 17 - Oil Can! Fishing Derby, New Town
- July 18 - Oil Can! Bakken Rocks CookFest, Parshall
- September 17-19 - NDPC Annual Meeting, Grand Forks



AAPL Director's Report

Rick Larson, AAPL Director

NAPE - Winter NAPE is fast approaching. The dates are February 2-8, 2013. The guest speaker will be J. Gordon Brown, former Prime Minister of Britain and former Minister of Energy. This NAPE should be even better than last year where over 17000 were registered.

Summer NAPE - Over 6487 registrants were at Summer NAPE with 692 booths. This is up from 5,429 in 2011.

NAPE East - The first regional NAPE will be in Pittsburgh April 10-12, 2013. Guest speaker for that is Rocky Bleier, US Army veteran and former Pittsburgh Steeler.

Denver NAPE - The date of the Denver Regional NAPE has been set for October 16-18, 2013. Further details of that event are being developed.

AAPL Committee activities:

- The Forms Committee completed work on a horizontal Joint Operating Agreement. The draft

has been distributed for peer review and should be available late this fall.

- Membership Committee reported 16,243 members as of August 14, 2012. Averaging 589 new members per month since June.
- Legislative Committee and Tax Committee continue to be busy in a number of States concerning licensing, unlawful practice of law and independent contractor/employee issues.
- The Education Committee is working with the University of Wyoming to establish a PLM program that will tentatively begin in the fall of 2013.

Eighty education seminars were held last year compared to 12 the year before. Also, online seminars are being developed.

- Certification Committee has reviewed 137 applications for the CPL, RPL, and RL designation. There are now 2,705 CPLs, 1765

RPLs, and 983 RLs. This committee has recommended to the Board that they redraft the certification tests and will be requiring that anyone taking the test certify that they meet the qualifications to become the designation.

The AAPL office building is being remodeled to provide more office space. The office space is necessary because three positions are being filled. The positions are a corporate development director who will manage the NAPE activities, an IT director, and a senior accountant.

Additional land has been purchased next to the AAPL office building. That land will provide necessary parking and allow for future expansion.

The Annual Meeting is in Washington DC on June 5-8, 2013 at the Grand Hyatt Hotel.



Trouble Finding Missing Mineral Owners?

Contact...

W.T. Butcher & Associates, LTD.
Toll Free: 1-800-700-1541
Email: bill.wtba@midconetwork.com

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**This newsletter is the
quarterly publication
of the
LANDMAN'S
ASSOCIATION OF
NORTH DAKOTA**

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