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Highlights from our 4th Quarterly LAND Meeting

AAPL President David Miller attended our 4th Quarterly meeting in November. David spoke to us about "Then & Now". One of the main points of David's message was, technology has changed in our industry, but our morals and ethics should always hold fast and continue to stay strong. We would like to thank David for taking the time to visit our LAND members and presenting at our meeting.

First Quarter L.A.N.D. Meeting & Social

L.A.N.D. will be holding its first quarterly meeting.

**Monday, February 5, 2018
ND Heritage Center
Bismarck, ND.**

The business meeting is scheduled to begin at 5:30 PM, with social to follow.

The social is open to all L.A.N.D. members and friends, industry guests and personnel.



What is a Landman?

Landmen constitute the business side of the oil and gas and mineral exploration and production team.

Company landmen negotiate deals and trades with other companies and individuals, draft contracts (and administer their compliance), acquire leases and ensure compliance with governmental regulations.

Independent field landmen serve clients on a contract basis and are generally the industry's contact with the public as they research courthouse records to determine

ownership and prepare necessary reports, locate mineral/land owners and negotiate oil and gas leases and various other agreements, obtain necessary curative documents and conduct surface inspections before drilling.

Independent land consultants serve clients on a contract basis and much effort is directed to due diligence examinations required in the purchase and sale of companies and properties.



President's Report

Jason Mazigian, CPL

Happy New Year!

Please join me at our February 5th quarterly meeting to be held at the North Dakota Heritage Center in Bismarck. The meeting will begin at 5:30PM Central Time with hors d'oeuvres and drinks. Thank you to Petro-Hunt for sponsoring this event. Please reach out to Kate Black if you or your company would like to be a sponsor for one of our LAND meetings.

I would like to thank AAPL's President David W. Miller, CPL for joining us at our last LAND meeting in November. When LAND invites AAPL Presidents we tend to let them know what the weather can be for our November and February meetings. Mr. Miller didn't balk at a chance to come here and see snow. His talk "Then and Now" focused on our ever-changing industry. Going from typewriters to computers and from lining up to enter the courthouse to working from home. Granted we have all heard stories from the land professionals before us and they are entertaining. He had a story of a landman who checked into his hotel giving the impression that he was working, but instead went on a Florida vacation. His broker/client called the courthouse and hotel to try and find him, but was

unsuccessful. They were able to get a hold of him the following Monday relaxed and tanned - needless to say, his time on that project came to an end. Honesty is always the best policy!

70°+ over Thanksgiving weekend and then the temperature doesn't get above zero the week between Christmas and New Year's. We are used to that way of life here in the North. The same can be said for the industry we know and love. The end of October the oil prices were \$54 and now the price is hovering around \$64 while I am writing this. It can be said that if you don't like the weather in North Dakota just wait 5 minutes. Good or bad the same can be said for the current oil and gas environment we live and work in. The nice part of this roller coaster analogy is that the temperatures outside will be trending upwards in the near future and oil prices are trending the same way!

Continue the hard work out there and please continue to stay warm and safe on the roads!

Sincerely,

Jason Mazigian

2018 LAND Membership Dues

It's time once again to support your professional association.

Your annual dues for 2018 can now be paid.

With our current membership options of paying a five or ten year membership, we have several members that are paid-up for next year. We will be sending out a dues email to ONLY those memberships expiring, so if you receive the "2018 Dues Email" please comply with filling out the renewal form and send it in with your chosen payment.

Membership choices are as follows:

- One (1) year x \$25.00 = \$25.00
- Five (5) years x \$25.00 = \$125.00
- Ten (10) years x \$25.00 = \$250.00

If you have any questions regarding your dues payment, you can e-mail Tom: tom@greatnorthernenergy.net

ND State Lease Sale

The list for the ND Department of Trust Lands' oil and gas lease offering has been posted to its website: <https://land.nd.gov/Minerals/OilAndGasLeasing>

The auction is scheduled to be held online on <https://www.energynet.com>. Bidding will commence on January 30, 2018, at 9:00 a.m. CST and will end on February 6, 2018.



AAPL Director's Report

Michael Dewald, RPL

The last AAPL Quarterly Board Meeting was held December 2-3 in San Antonio, TX. I had the pleasure of attending and made my first trip to Texas. In between meetings, I took a short walk from the hotel on the Riverwalk to see the Alamo, which was well worth my time.

I would like to update everyone on the disaster relief fund started by the AAPL through the Education Foundation. Roughly, \$500,000 has been raised to date. Applications for disaster relief from Hurricane Harvey have been received and paid out by the Educational Foundation, helping fellow AAPL members. Please keep in mind that this relief fund is not just for Hurricane Harvey relief. For more information and to donate please visit

www.landman.org/resources/disaster-relief-information.

In the last newsletter, I encouraged you to visit the AAPL website. I must admit, this site is not very user friendly and AAPL agreed. It was announced at the board meeting that AAPL is in the initial stages of updating the site to be more in line with the NAPE website.

The 2018 annual meeting is fast approaching and I'm excited that it is being held in Denver this summer. With so many oil and gas companies located in Denver that have operations in the Bakken/Williston Basin, this year's annual meeting is going to be a great opportunity to network! Oh, and don't forget the educational sessions. Visit

www.landman.org/events/annual-meeting to register.

Mark your calendars for these upcoming AAPL Events:

NAPE Summit – February 5-9, 2018 – Houston, TX - chance to win a 2018 Ford F-150!

Annual Meeting – June 20-23, 2018 – Denver, CO – book your rooms soon!

I will be attending the next quarterly meeting in March. Please get a hold of me with any concerns, questions, and/or suggestions and I can bring them to AAPL's attention.

Thank you,

Mike Dewald



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North Dakota Petroleum Council Report

Ron Ness, President of the North Dakota Petroleum Council

NDPC Report - The start of the year has already been a busy one for the North Dakota Petroleum Council. With oil hitting \$60 per barrel, attention is once again on the Bakken. Reporters from Bloomberg, Sky News in the UK, and CNET, among others have been in touch doing stories about the resurgence of the Bakken, and our members are optimistic about the year.

WBPC Planning underway - The timing is right for the NDPC as we prepare to bring the Williston Basin Petroleum Conference back to Bismarck May 22-24. We have a great slate of speakers lined up that we will be announcing in the coming weeks, and booth spaces are filling up. Registration is open for the conference, and we hope you'll make plans to join us for another great conference. More information is available at www.wbpcnd.org.

Denver Social to be held March 21st - The NDPC is also busy planning this year's Denver Social, which will be held March 21st at the Denver Petroleum Club. The Denver Social is one of our largest networking events, bringing more than 300 industry professionals together for a night of networking and socializing. Get this year's event on your calendar, March 21, 2018, 5-8 p.m.

This event is free and open to NDPC members and NDPC member companies. Registration is not required, but RSVPs are appreciated. RSVP: www.ndoil.org/Denver-Social

NDPC Announces Premier Partner Package - Along with another full slate of events, we're excited to announce a

new sponsorship package for you and just in time for the 2018 Denver Social!

The NDPC Premier Partner Package allows you to sponsor several of NDPC's major annual events with one easy payment of \$6,000 while earning recognition at each event as an NDPC Event Premier Partner. Events included in the package are:

- Denver Social - \$500
- Energy of ND events, including Teacher Seminar, CookFest and Fishing Derby - \$1,000
- Larks Dugout Night - \$500
- Sporting Clay Shoot & Golf Tournament - \$500
- NDPC Legislative Tour - \$500
- NDPC Annual Meeting - \$3,000

In addition to receiving all of the same advantages of an individual event sponsorship, your company will also receive special recognition as an NDPC Premier Partner. Learn more about becoming a Premier Partner at www.ndoil.org/PremierPartner.

If the Premier Package isn't for you, we still have sponsorship opportunities available at the individual event level.

NDPC Launches Planting for the Future Habitat Program - The North Dakota Petroleum Council (NDPC) is partnering with the Outdoor Heritage Fund (OHF), ONEOK, private landowners and wildlife groups to launch a new program dedicated to planting trees throughout North Dakota. Called "Planting for the Future," this Partnership will leverage industry, landowner and conservation resources for large tree and shrub plantings that

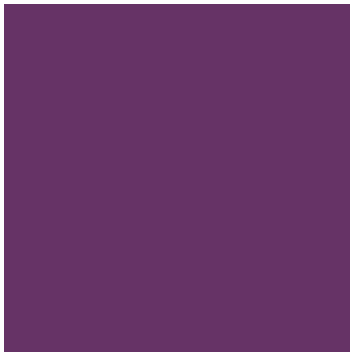
will help with conservation, soil preservation and habitat for deer, pheasants and other wildlife. Following planting, the trees will be monitored for up to three years to ensure successful plantings. In addition to working with landowners, Planting for the Future plans to partner with Mule Deer Foundation, Pheasants Forever and other local conservation and sportsmen groups to provide trees and shrubs for their projects.

The Partnership's original goal was to plant 55,000 trees within the next three years using OHF funds and landowner and industry contributions; however, 26 projects have already been submitted, and the program is on track to plant all 55,000 trees this spring if weather allows!

Although the program is on track to be completed within one year, the NDPC expects additional funds may be obtained to continue this program in subsequent years and welcomes support and contributions from other companies. Companies willing to get involved in the program can help in one of three ways:

1. Donate to the NDPC Planting for the Future program to help purchase trees or cover costs.
2. Connect with one or more of the applicants directly to assist them with their project.
3. Organize volunteers to come out and help with the plantings.

Those interested in getting involved should contact Tessa Sandstrom at 701-223-6380 or tsandstrom@ndoil.org.



Calendar

- Feb 5 1st Quarter L.A.N.D. Meeting – 5:30 pm
ND Heritage Center, Bismarck, ND
- Feb 5-9 NAPE Summit– Houston, TX
George R. Brown Convention Center
- March 21 NDPC Member Denver Social - DPC
- May 7 2nd Quarter L.A.N.D. Meeting – 5:30 pm
ND Heritage Center, Bismarck, ND
- May 22-24 Bakken Now – Bismarck, ND
2018 Williston Basin Petroleum Conference
- June 20-23 AAPL 64th Annual Meeting
Sheraton Denver Downtown - Denver, CO
- July 17 Bakken Rocks CookFest – Grenora
- July 18 Bakken Classic Fishing Derby – New Town
- July 19 Bakken Rocks CookFest - Twin Buttes
- Aug 6 3rd Quarter L.A.N.D. Meeting
Golf Tournament, Bully Pulpit, Medora, ND
- Nov 5 4th Quarter L.A.N.D. Meeting (TBA)

WELCOME New 2017 LAND Members

None this quarter



An educational event is being tentatively planned for the afternoon before our 2nd quarterly LAND Meeting on May 7, 2018.

DONALD B. SASS MEMORIAL SCHOLARSHIP

This scholarship is open to anyone pursuing an energy-related degree at an accredited institution and who is a graduate of a North Dakota High School. Applications for the scholarship can be found at: www.ndcf.net
> Receive > Scholarships > Apply for Scholarships > Statewide Scholarships > Donald B. Sass Memorial Scholarship

Application DEADLINE is April 1, 2017.



For further information, please contact Kate Moser Black at 701-255-1416 or email her at kate@inlandoil.net.

To Donate to the Sass Scholarship

If you would like to donate to the SASS Scholarship, please send your contributions to:

Tom St. Peter, L.A.N.D. Treasurer
P.O. Box 2703
Bismarck, ND 58502-2703

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