



[Page 1]	LAND Meeting ND State Lease Sale New Officers	[Page 3]	Calendar of Events L.A.N.D. Recognizes Service ND Petroleum Council
[Page 2]	2011 LAND Dues Reminder LAND Directory Updated AAPL Director's Report L.A.N.D. Golf Tournament	[Page 4-5]	Hasta La Vista (Char's good bye)
		[Page 6]	L.A.N.D Officers & Committee Chairs

ND STATE LEASE SALE *to be held on* August 2, 2011

The North Dakota State Land Department will hold its third quarterly ND Oil & Gas Lease Auction on **Tuesday August 2, 2011 at 9:00 AM CDT National Energy Center of Excellence 1200 Schafer Street (on the BSC Campus) Bismarck, North Dakota**

Our August sale list is significantly abbreviated with the offerings totaling roughly 9500 acres in six (6) counties. For a complete list of nominated tracts, visit the Land Department's website at www.land.nd.gov.

Third Quarter L.A.N.D. Meeting & Social

L.A.N.D. will be holding its quarterly meeting on **Monday, August 1, 2011 in Bismarck, ND at the Apple Creek Country Club** (8921 E Hwy 10, Bismarck, ND – 3.9 miles East of Bismarck off of Main St.). The

business meeting, social, and dinner will follow the L.A.N.D. Golf Scramble, approximate time to begin at 6:00 PM.

The social is open to all L.A.N.D. members and friends, industry guests and personnel.

L.A.N.D. Welcomes New Officers

At the May quarterly meeting a new slate of officers were elected for the upcoming two-year term.

Past-President- **Rick Frazier**
President - **Jonathan Aisenbrey**
Vice-President - **Jeff Skaare**
Secretary - **Jason Mazigian**
Treasurer - **Tom St. Peter**
AAPL Director - **Rick Larson**



New L.A.N.D. officers from left to right: Jon Aisenbrey, President; Jeff Skaare, Vice-President; Jason Mazigian, Secretary; Tom St. Peter, Treasurer



Jon Aisenbrey (left) presents Rick Frazier a recognition plaque for his service to L.A.N.D. as President for the last two years.

2011 L.A.N.D. Dues

Your annual dues of \$25 for 2011 should be paid by now. If you have not yet paid, please send your check to:

Tom St. Peter
L.A.N.D. Treasurer
P.O. Box 2703
Bismarck, ND 58502-0935

If you would like to pay your dues or if you have any questions regarding your dues payment, you can e-mail Tom at: tom@greatnorthernenergy.net

L.A.N.D Directory to be Updated

Every two (2) years we have updated the LAND directory. The directory includes all LAND Members who have paid their dues for the fiscal year. If you haven't paid and you would like to be included in this year's directory, PLEASE pay your dues NOW. As always there will be advertising opportunities available in the directory. Jon will talk about this at the August meeting. An email with more detailed information will be sent to all LAND members.

AAPL Director's Report

Rick Larson, AAPL Director

The Annual meeting in Boston was well attended by over 900 landmen and was extremely successful. Speakers and activities in historic Boston made for an enjoyable event. Next year's meeting will be held in San Francisco and is already being organized. At the annual meeting the AAPL membership voted to change the by-laws to allow landmen without a college degree to become certified as Registered Professional Landmen (RPL).

Summer NAPE is coming up August 17 through August 19 at the George Brown Convention Center in Houston, Texas. The newly formed NAPE Advisory Committee is looking at this to be even better than in the past. They will be working with Marty Schardt, AAPL Executive Director, who has taken over for Robin Forte, to oversee the NAPE events. The NAPE office has moved back to the AAPL headquarters in Dallas.

The AAPL Education Committee

has been contacting the various local organizations to arrange education events. Suggestions by some of our local members have been:

- Seminar on Independent Contractor vs. Employee Determination.
- We have seen more surprises from IRS audits and State agency audits that have attempted to have landmen classified as employees. A session at the Annual Meeting touched on some of the considerations that have been used to argue audits determination.
- A seminar on calculations of WI/NRI
- Fundamentals of Land Practices
- Oil and Gas Land Review, CPL/RPL Exam

If anyone has suggestions they should bring them to the attention of the LAND Education chair.

L.A.N.D. Golf Scramble

L.A.N.D. will hold its twentieth Annual Golf Tournament at the Apple Creek Country Club in Bismarck on Monday, August 1, 2011. The tournament starts at 11:00 am; Social hour, meeting and dinner will be served after the tournament at Apple Creek Country Club. The tournament is full with 40 teams attending.

We would like to thank the following sponsors for the tremendous support:

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Calendar

- August 1 L.A.N.D. Golf Tournament
Apple Creek Country Club ~ Bismarck, ND

- August 1 L.A.N.D. Quarterly Meeting
*6:00 P.M. – Apple Creek Country Club,
Bismarck, ND*

- August 2 ND State Lease Sale
*9:00 A.M. CDT – National Energy Center
(on the BSC Campus) Bismarck, ND*

- August 10 Petroleum Education (*petroleumeducation.com*)
*Contracts – The Heart and Soul of the Industry
(6 CE credit hours) - Denver, CO*

- August 17 Petroleum Education (*petroleumeducation.com*)
*Calculating Oil and Gas Interests
(6 CE credit hours) - Denver, CO*

- Nov 2-3 Petroleum Education (*petroleumeducation.com*)
*The Fundamentals and Beyond (12 CE credit
hours) – Denver, CO*

L.A.N.D. Recognizes Years of Service

At the May quarterly meeting, Char McLaughlin (retired editor) and Don Nordquist (retired sec/treas) were recognized for their 25 years of service with L.A.N.D.

A special thanks to all the L.A.N.D. members who through their generous support, were able to provide thank-you gifts to Don and Char for their many years of service to L.A.N.D. The remaining funds were donated to the SASS Scholarship fund.



Don Nordquist (left) accepts a shotgun from Rick Frazier in recognition for his 25 years of service to L.A.N.D. - Char McLaughlin was unable to attend the meeting, but received her digital camera at an earlier date.

North Dakota Petroleum Council Report

Ron Ness, President of the North Dakota Petroleum Council

Petroleum Council Annual Meeting – The

Petroleum Council's 2011 Annual Meeting will be held in Medora, ND, September 20–22, 2011. Online registration will open by July 22 at www.ndoil.org. Annual Meeting events include industry presentations, a banquet and luncheon, and a golf tournament. Agenda, registration and sponsorship information will be available on the Petroleum Council website by July 22, 2011. Be sure to reserve your hotel rooms as soon as possible.

2012 WBPC – The 2012 WBPC will be held May 22-24, 2012 in Bismarck, ND. Registration will open February 1, 2012 at www.ndoil.org. Presentations from the 2011 WBPC are available online at www.wbpc.ca.



Char McLaughlin

Hasta La Pasta, Pizza or Vista

Char McLaughlin, Editor of the L.A.N.D. Newsletter for 25 years

Just over twenty-five years ago and 100 issues of LAND's quarterly newsletter, I became the editor and Don Nordquist took over as the combined Treasurer/Secretary in the winter of 1986. During the previous fall the price of oil had dropped to \$10/Barrel and everything was going bust. Drilling stopped almost completely up here except for some shallow gas wells along the Canadian border and a few in-field and re-drill wells. Otherwise it was dead. A large number of landmen left the industry for other work or to work in other places. The membership in the Landman's Association of North Dakota dropped from around 225 to less than 150. And now, look at us, over 400! And the annual dues are still \$25/year. Now *that's* a bargain!

I had started working for Hunt Energy Corporation in late 1977 as an independent contractor, and became an employee at the beginning of 1978. It seems like that was during the ice age, to me now. In 1985, at work, my employer was now named Prosper Energy Corp. and I was now a member of several industry professional organizations, such as NALTA, NADOA, AAPL & LAND and wanted to help and support them. I had been doing newsletters for other organizations and my church on a typewriter, cutting, pasting and even drawing

some of the graphics myself. I had also just turned over being a Cub Scout Den Mother after 5 years of that when my kids grew old enough and could be home by themselves. With the sudden drop in drilling, after I caught up on all the work I had put off for later, I actually had some time both during and after office hours. I volunteered to do the newsletter for LAND. At the beginning, it was like everything else in the business, typing on an actual typewriter, cutting, taping and pasting parts and pieces onto another piece of paper, and using that newfangled thing called a copier to print, staple, fold tape shut and mail, paper newsletters to the membership. I recall we even had a bulk mailing permit since we were mailing over 200 of them. Postage was a lot cheaper back then, too. Don Nordquist as the new Treasurer was keeping tabs of the members and their mailing addresses.

"Just over twenty-five years ago the membership in the Landman's Association of North Dakota dropped from around 225 to less than 150. And now, look at us, over 400! And the annual dues are still \$25/year. Now that's a bargain!"

For many years I kept one copy of each newsletter, just to be reminded of what we had said and done, but once I started doing them on the computer instead of that IBM Memorywriter electric typewriter

(using scissors and scotch tape), I also took over printing mailing labels instead of typing them, and since it was similar to other address lists (although a whole lot less complicated than the ones for leases, lessors, royalty owners or even lessees) I took over managing the membership on a database. And we started doing membership Directories every two years, which I prepared.

I quit keeping copies of the paper newsletters and somewhere along the line, all those old ones got thrown away. I have the electronic ones still on a backup drive. But I also do have copies of several flyers I prepared in the old days and in the old way, and one in particular was for L.A.N.D.'s sponsorship of an AAPL re-certification seminar, to be held in Williston on May 13, 1985. My copy of that flyer has a meeting notice stapled to the back for an L.A.N.D. meeting that same evening following the seminar. (Would you believe that this entire seminar only cost \$35 for LAND members and \$45 for those who weren't members? Wow, compare that to today's costs.) The meeting notice lists Duane Knell as Secretary/Treasurer, and called for the election of offices without mentioning any names. It does mention that the "Social Hour was courtesy of Don Bills, Clinton St Clair and Denman Long." At this distance, I don't remember who had been putting out the newsletter before I took over or even who most of the directors and officers were back then, although I somehow think that Lynn Moser was president in

Hasta La Pasta, Pizza or Vista continued from page 4

1985. (Surely there are still some old-timers around who do remember. So, if you are reading this and you remember, please speak up and tell us! Lynn?)

I do know that L.A.N.D. did *not* have a logo back then, and AAPL was pressuring each state affiliate organization to have one. The reason I remember this is because I also thought L.A.N.D. *should* have one and drew up a couple samples. The membership selected the current one at the following meeting in August. I think I added the geese in there for Don Nordquist, who was already an avid bird-hunter.

In the Early 1990's one of the former secretaries, Becky Rosenkranz, who had worked with me for a dozen years, and who was now working for a state agency right on the same floor of the same building where we had worked together, and I started printing and publishing the newsletter together after work hours. We billed LAND for our time. Still pretty cheap. About two years ago, we quit printing and mailing out the newsletter, sending it by email to the members with the exception of a few who asked for a printed paper copy. Boy, the times

have changed and more changes are coming ever faster and faster. We still plan on printing a paper directory this fall. Each paid member will get a free copy as will advertisers. Pay attention to requests to update your information by the deadline!

After almost 30 years as a map-maker, lease, title and contract analyst for Petro-Hunt Corp., I officially retired in 2006, but continued handling the database for LAND, writing and editing the quarterly newsletter and creating a directory of our membership every other year as I had since 1986. Last summer out at Medora, I met June Weeks, who was working for our then president Rick Frazier. June is not only really smart about electronic and digital communications, but is in the LAND business. She is young enough and able to keep up with the frantic pace of change in both this arena and the energy industry, plus she is willing to take over so I can retire from this "job", too. (OK, I can't go fishing or playing on the river until all this flooding is over, but I do want to hang out with my husband, Jim Conley, who is also retired from the

energy industry as head of transmission for Basin Electric Coop., travel and especially get out of here in the winter time.)

I am proud of this organization, it's leaders and officers, it's ability to ride with the punches (booms and busts), to provide professional and ethical guidance and education to its members, and generally to herd a bunch of feral (wild) cats (like those guys who were doing the behind the scenes work for what were back in the 70's, 80's & 90's, almost all "wildcat" oil & gas wells.) I am proud of the leadership this organization has taken on in both ethical practices and training for those entering the business to enable them to become true professionals. OK, some of you probably recall that I used to tease about our having "Baby Landmen, many of whom became Landboys, and then turned into really good, professional Landmen."

Finally, thank you all the former, returned, current members, and leaders for 25 good years. It's been a great and fun ride. I have had a ball.



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